

LAR Process Analysers AG is a worldwide leading manufacturer of online measurement technology for the determination of sum parameters in water samples. In addition to municipal facilities, our customer base consists of German and International industrial companies.

LAR, with currently five other technology companies, is part of the growing US Process Insights Holding. Here you will find an open-minded, international and committed team consisting of experienced colleagues, aspiring students and apprentices.

For more than 30 years we have been developing and producing innovative measuring technology in our German headquarter, with the support of sales offices, a subsidiary in China and a worldwide distributor network.

Our flexible corporate culture with a unique mix of dynamics, personality and teamwork. Thus, we offer you special opportunities for development and promotion and the opportunity to solve tasks freely and on your own responsibility.

To strengthen our sales team at our headquarters in Berlin, we are looking for a highly motivated and dedicated personality for the position of

Inside Sales Americas

Among other responsibilities your tasks will include:

- Supporting the entire sales process from new customer acquisition to contract conclusion and post-sale follow up.
- Understanding technical customer needs and requirements and creating technical offers.
- Processing of customer enquiries, acting like an interface between the company and the customer to cover all technical needs.
- Participation in international sales meetings and trade fairs.

Your profile:

- A completed degree in process engineering or a comparable technical career.
- Strong verbal and written communications skills and problem-solving attitude.
- Fluent Spanish and English skills. German language skills are an advantage.
- Experience working in an international team with global sales activities.
- Professional experience in technical sales are desirable.

Your future:

- High self-responsibility in a growing future market in the water industry
- Well-founded and extensive familiarization phase
- Challenging work environment in industrial chemistry and other industries (power plants, food and beverage industry, pharmaceuticals, industrial and municipal wastewater treatment, etc.)
- You become a valuable member of a competent, closely networked sales team

Interested?

Please send us your complete application documents with details of your salary expectations and your earliest possible starting date.

We are looking forward to your compelling application!

Your contact:

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